

PERFORMANCE COACHING

Introduction:

This programme will benefit team leaders and managers to achieve the full potential from their staff. It will help them to identify areas in performance that result in poor performance and show them how to improve them.

Objectives:

Delegates will be able to understand the principles of coaching and will be able to use what they learn to improve performance.

Programme Synopsis:

- Identifying and understanding performance gaps
- Analysing performance gaps
- Coaching principles
- Questioning techniques for the coach
- Identifying when to coach
- The difference between coaching and Training
- Creating the right coaching environment
- Practical session

Duration: One (1) Day

Course Code: TSCPERC

Certification: Training Solutions 2000